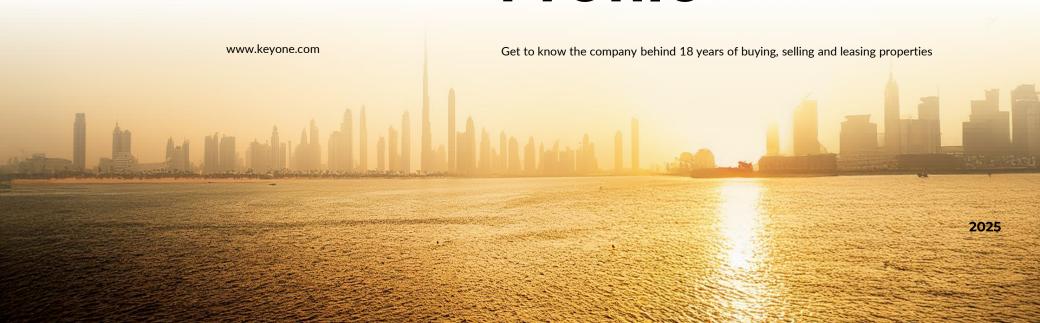
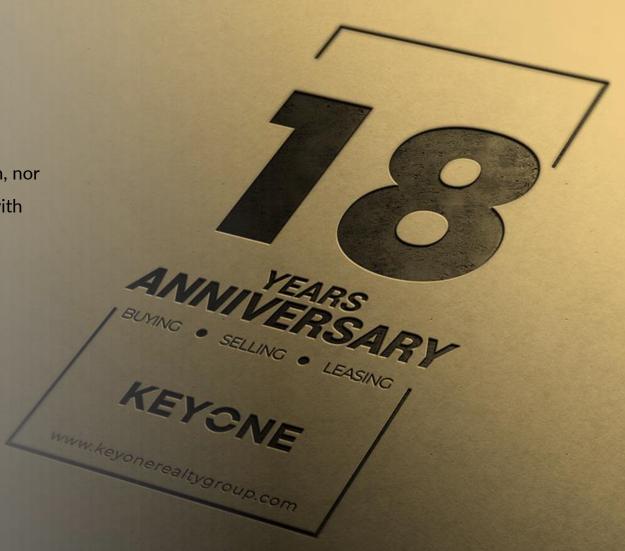
# **KEYCNE**

# Company Profile



"Real estate cannot be lost or stolen, nor can it be carried away. Purchased with common sense, paid for in full, and managed with reasonable care, it is about the safest investment in the world."

Franklin D. Roosevelt



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What Makes Us Unique

**Contact Details** 

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17

# Diana Magariu

#### Founder/CEO

The visionary and pioneering force behind KeyOne's remarkable growth and powerful market presence. 25 years ago, she began pursuing a passion-driven career in real estate, which came to be the catalyst to the following decades of groundbreaking milestones and an enduring legacy of excellence.



# A Message from the CEO

Thank you for taking the time to learn about KeyOne. At KeyOne, we view real estate as a journey of opportunities and growth. For the 18 years that we have embarked on this journey, we have built an exemplary, complaint-free record reflecting our commitment and dedication to our clients and serving with excellence. Our success stems from our passion for our work, as we believe in doing what you love—and we truly love real estate.



# **Our Mission**

KeyOne aims to support clients through all real estate endeavors, providing expert guidance, tailored solutions, and customer-centric services. We are dedicated to supporting and serving our clients with the utmost professionalism, excellence, and integrity, helping them meet their property goals with the highest standard of service.

# **Our Vision**

Our vision is to shape a future where each of our clients enjoys a seamless, streamlined real estate journey that is driven by innovation and commitment, exceeding client expectations with services built on trust and unparalleled expertise.

# **Our Values**

Our values are steadfast and simple: Integrity, excellence, and an unwavering customer focus. We believe in creating and providing a transparent customer experience, ensuring our clients experience open communication and reliable solutions in every transaction.



# **Company Timeline**

#### **Brokerage**

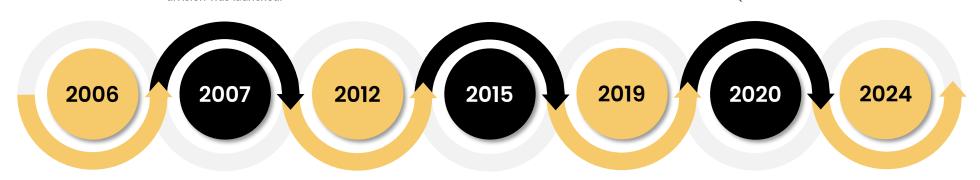
The Real Estate Brokerage division was launched.

#### **Holiday Homes**

Holiday Homes division was launched.

#### Juwai IQI Global

Formed a new partnership with Juwai IQI Global Dubai.



#### **Start of Company**

KeyOne was established by Diana Magariu.

### Property Management

The Property Management division was launched.

#### **Design Solution**

Design Solution division was launched.

#### Azizi Riviera Branch

Our second office was launched in Azizi Riviera

# The Numbers



22+

Years of Working Experience



1500+

Managed Properties



50+

Company Staff



18+

Years of Company Activity

# **Our Divisions**

#### **Real Estate Brokerage**

KeyOne Brokerage simplifies buying, selling, and leasing by connecting investors with curated opportunities that meet their property goals, creating experiences focused on trust and long-term profitability.





#### **Property Management**

KeyOne Properties delivers end-to-end management services, guaranteeing a steady income and peace of mind for our clients. We keenly manage client property portfolios in a seamless service backed by our professionals' in-depth insight.

#### **Holiday Homes**

**KeyOne Homes** is all about maximized profits and tailored guest experiences.

Utilizing strategic pricing and extensive local market expertise, we ensure clients enjoy sustainable growth and exceptional service.





#### **Interior Design Solutions**

KeyOne Design Solutions redefines spaces with bespoke, engaging designs that transform properties and bring our clients' visions to life through careful procurement and meticulous attention to detail

# 01

## **Buying**

KeyOne simplifies the buying process by connecting investors with carefully selected options that align with their property criteria. Whether you're a new buyer or a seasoned investor, looking for your new home, office, or retail space, our dedicated team will treat your transaction with utmost professionalism and integrity.

**Our Services** 

# **Brokerage**

02

### Selling

We link clients looking to sell with potential buyers curated based on qualifications, market analysis, and client requirements. Our seasoned professionals utilize our extensive network of investors to market your property and negotiate the optimal price for a profitable transaction.

03

### Leasing

We offer end-to-end leasing and rental services, connecting landlords with qualified tenants and assisting renters in finding their ideal property, be it residential or commercial. We emphasize smooth negotiations and trust-building for a favorable, profitable outcome for both parties.



**04**Advisory

KeyOne offers expert advisory built on an in-depth understanding of the market, up-to-date market analysis and decades of expertise to help our clients make informed decisions. We aim to improve our clients' decision-making and guide them to achieve long-term goals.

### **Optimized Pricing**

KeyOne Homes maximizes your property's profitability through analysis-based strategic pricing, applying careful price fluctuations that leverage high seasons and local trends to fetch the ideal price for your property.

02

### **Marketing & Advertising**

We utilize professional photography, popular and trusted platforms as well as targeted listing and advertising to ensure continuous, healthy guest turnover

03

### 24/7 Guest Support

Our dedicated support team is available round the clock to handle emergencies, inquiries, and any sudden maintenance requirements. Our swift and insightful solutions enhance the guest experience and offer the owner peace of mind.



04

### **Interior Design**

We provide tailored solutions to enhance or completely renew your property's interior. Offering designs that combine style and functionality, we help you attract your target audience with appealing, high-quality furnishing.

**Our Services** 

# Holiday Homes

# 01

### **Tenant Management**

We select tenants through a careful screening process to ensure high-quality tenancy, and manage the tenancy from start to end, addressing all tenant needs and maintaining the property value.

# Our Services

# Property Management

02

### 24/7 Customer Support

Our support team is readily available to assist tenants with concerns and unexpected maintenance issues, streamlining communication and providing reliable solutions



### **Maintenance and Repairs**

With periodic assessments and trusted vendors at the ready, we anticipate any maintenance concerns and proactively respond to them to ensure maintained property value and a convenient rental experience for the tenant



04

### **Financial Reporting**

We maintain transparency and enhance planning and proactive decision-making by providing transparent, insightful financial reports and ensuring secure payment collection for seamless transactions.

# 01

# Design Consultation & Renders

We provide design consultations for you to get an idea of the design concept and estimated cost, then create 3D renders to help you visualize the final result. This enables you to make better design decisions based on a realistic model.

02

### **Premium Sourcing**

Our experts source curated, high-quality furniture from Italy to bring a world of elegance to your space.



#### **Turnkey Results**

Our design services encompass all steps of the design process, from conception to completion, allowing you to sit back and observe your vision come to life.



04

### **Project Management**

We closely monitor each stage of the design process, coordinating with our partners and vendors to maintain effective logistics and ensure the design is delivered on schedule and in high quality.

**Our Services** 

# Interior Design

# **Our Achievements**



















# **Our Press Coverage**



#### **Gulf News**

Key One Realty Group ranked Best Lettings Agency in the region



#### **Key One Realty Group sees** notable success in international real estate markets

Key One's property management division saw a 20%

Last updated: January 30, 2023 | 16:01 Gulf News Report

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Key One Realty Group's efforts to expand beyond the GCC region has made a notable success in international markets like the UK, Russia, Italy, Lebanon, and France.

#### **Gulf News**

Key One Realty Group sees notable success in international real estate markets

#### **Dubai Newsweek**

Innovative Bio-Geometric Designs Shape the Future of Dubai Real Estate



Key One Realty Group: An Epitome of Expertise and Excellence



We offer customized solutions that are feasible for any size of clientele

specialized divisions to achieve quality outcomes

whether it is an individual or a corporate entity.

We design sustainable solutions for you. Together, we discover and dimension solutions to tackle your present needs while preparing for future challenges.

We assess clients' needs to find tailored-to-fit solutions through our

Application of smart technologies makes it easier for clients to search, buy, sell, inhabit, and manage properties, making all operations fast, transparent and accessible any time.

We link our clients to our exclusive partners when it comes to assist for legal requirements, property finance, corporate services, investment structures and many more.

# **KEYCNE**

**LET'S PROPERTY** 



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